

Z-18015/20/2019-NHM-II
Government of India
Ministry of Health and Family Welfare

Nirman Bhawan, New Delhi
Dated: 4th July 2019

To,

Mission Directors (NHM),
Karnataka, Himachal Pradesh, Uttar Pradesh, Tripura and West Bengal

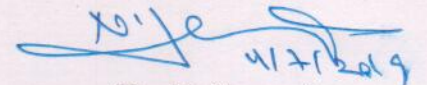
Subject: To review payment mechanism under Pradhan Mantri National Dialysis Programme (PMNDP)

This is with reference to the letter no. ESPL/MoHFW/001/2019 dated 25th June 2019 received from Eskag Sanjeevani Pvt. Ltd., the service provider of Haemodialysis facility in PPP model in the States of Arunachal Pradesh, Himachal Pradesh, Karnataka, Rajasthan, Tripura, Uttar Pradesh and West Bengal under PMNDP.

As stated in the above mentioned letter, there is a delayed, sporadic and turbulent payment of the dialysis services in your States with a total outstanding amount of more than ₹ 9.25 crores (till May 2019).

It is requested to take necessary action in this regard and also provide us with the facts w.r.t the representation received and reasons for the delays in payment at the earliest. Action taken report may also kindly be furnished to this Ministry within next 15 days.

Yours' faithfully,



(Dr. N. Yuvaraj)

Director (NHM)

Copy to:

- PPS to AS&MD (NHM)
- PPS to JS(P), NHM
- Principal Secretary/Secretary, Health dept. - Karnataka, Himachal Pradesh, Uttar Pradesh, Tripura and West Bengal- for your kind information and further necessary action please.
- Concerned Consultants (NHM), GoI - to coordinate with concerned states in this regard and provide the action taken report.



Eskag SANJEEVANI

UNIT OF ESKAG SANJEEVANI PVT. LTD.

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Ref. No.- ESPL/MoHFW/001/2019

Date: 25th June, 2019

To,
Shri Rajeev Kumar
The Hon'ble Director,
Ministry of Health & Family Welfare,
Government of India



MD, NHOs for taking necessary action and providing the facts.

Sub: Appeal to review Payment Mechanisms

Respected Sir,

Greetings from Eskag Sanjeevani!

In reference to our previous letter dated 05th June, '19, we—as a bona fide service provider of Haemodialysis facility in PPP model across Government Hospitals in Arunachal Pradesh, Himachal Pradesh, Karnataka, Rajasthan, Tripura, Uttar Pradesh, and West Bengal, under the esteemed 'Pradhan Mantri National Dialysis Program'—are working constantly to make this dream project successful.

However, in our sustained experience of work, the one major instance which has repeatedly surfaced causing hindrance to regular operations is the delayed, sporadic and turbulent payments of the services that benefit the ailing and poor people of the society.

Mentioned below are the outstanding details of certain states till the month of April '19:

Sl. No.	State	Outstanding amount till April '19
1	Karnataka	4,09,04,091/-
2	Himachal Pradesh	6,57,702/-
3	Uttar Pradesh	19,63,605/-
4	Tripura	25,92,594/-
5	West Bengal	1,84,54,387/-
Total		6,45,72,379/-

(In words: Rupees Six Crores Forty-Five Lakhs Seventy-Two Thousand Three Hundred Seventy-Nine only)

In addition to this, our monthly service amount in these states in May '19 have been around ₹2,80,27,117/- totalling to ₹9,25,99,496/- in reserves from payment.

This is to further put into perspective, that the rates we serve at, are among the lowest rates pan India, and out of that, 35% is used up in medical consumables, about 40% is borne by human resources, and 15-20% goes into maintenance, development, and miscellaneous costs, leaving behind a margin of only 5-8%; which even when left unpaid for prolonged periods test and challenge the limits of viability.

*Sudipta
Sumitra
Anil
Adil
Mandar*

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MULTISPECIALITY HOSPITAL

P-48, Kshirod Vidyavinod Avenue, Baghbazar, Landmark : Girish Manch, Kolkata - 700 003

E-mail: info@eskagsanjeevani.com Website: www.eskagsanjeevani.com



Handwritten notes on the left margin:
- (4/19)
- Mr. Anil (3)
- also forward letter to concerned
- MD, NHOs
- for taking necessary
- action and providing
- the facts.
- Eskag
- managed
- via
- consultants
- find out
- factors
- 19/06/19
- Dir (NHM-2)





Renew life afresh

Eskag
SANJEEVANI

UNIT OF ESKAG SANJEEVANI PVT. LTD.

Thereby, we put forward our most humble request for your support, assistance, and guidance to lead the way in policy of achieving streamlined payment mechanisms throughout the nation, so that this dream project is successful in all terms of viability.

Looking forward to your earnest review and fruitful response to the matter yielding necessary action in benefit of the society.

Thanking you in anticipation,

Regards,

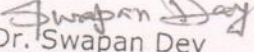
Dr. Swapan Dey
Vice President
Eskag Sanjeevani Pvt. Ltd.

Copy to:

- (i) Addl. Secy. & MD (NHM), MoHFW, GoI
- (ii) Director (NHM- Finance), MoHFW, GoI
- (iii) Director (Budget), MoHFW, GoI
- (iv) Director (NHM-II), MoHFW, GoI
- (v) Deputy Director (NHM-II), MoHFW, GoI
- (vi) Asst. Director (NHM-II), MoHFW, GoI
- (vii) Mission Director, NHM, Bangalore, Karnataka
- (viii) Deputy Director (Medical- I), DoHFW, Bangalore, Karnataka
- (ix) Mission Director, NHM, Shimla, Himachal Pradesh
- (x) State Nodal Officer, NHM, Shimla, Himachal Pradesh
- (xi) Director General, Medical & Health, GoUP
- (xii) Mission Director, NHM, Lucknow, Uttar Pradesh
- (xiii) Mission Director, NHM, Agartala, Tripura
- (xiv) Secretary (PPP), PPP Cell, Swasthya Bhawan, Kolkata, West Bengal
- (xv) Office Copy, ESPL

Thanking you,

Regards,


Dr. Swapan Dey
Vice President
Eskag Sanjeevani Pvt. Ltd.



Certificate : MC-2248

MULTISPECIALITY HOSPITAL

P-48, Kshirod Vidyavinod Avenue, Baghbazar, Landmark : Girish Manch, Kolkata - 700 003

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